This was one of the best courses I have ever attended! I was able to come away with multiple "to do" items to take back to my organization.

- REIMBURSEMENT MANAGER,
  five-hospital health system

dhgllp.com/medicarecrt
ABOUT COST REPORT TRAINING

The DHG Healthcare Hospital Cost Report Training is a comprehensive program providing an in-depth presentation of the Medicare cost report and the key factors that drive reimbursement. By experiencing a combination of lectures and class discussions, participants will not only expand their knowledge, but also enhance their ability to assess unique reimbursement issues within their organizations.

WHO ATTENDS

Chief Financial Officers
Controllers
Reimbursement Directors, Managers, and Staff
Accounting and Finance Staff
Cost and Budget Staff
Consultants

CPE CREDIT

Pending CPE approval in Specialized Knowledge

Level I - up to 15 hours
Level II - up to 15 hours
Level II, attending PPS Track - up to 11 hours
Level II, attending CAH Track - up to 10 hours
Level II, attending both PPS Track and CAH Track - up to 15 hours

“Excellent training --- even after doing cost reports for a long time, the information provided was easy to understand and very relevant.”

- REIMBURSEMENT MANAGER, multi-state health system

LEVEL I - ESSENTIALS OF COST REPORT PREPARATION

A rigorous, hands-on workshop covering the fundamental components of the hospital cost report and Medicare reimbursement. This focused training will include step-by-step guidance through all the primary cost report worksheets as well as an emphasis on critical Medicare reimbursement concepts.

OBJECTIVES

• Learn the history of the Medicare program and how it reimburses hospitals.
• Understand the purpose of the cost report and its role in determining payments.
• Analyze reimbursement under the prospective payment system.
• Examine all the primary cost report worksheets.
• Consider special designations in the Medicare program and how hospitals may benefit from them.
• Explore the key factors in hospital reimbursement including Medicare bad debts, Disproportionate Share Hospital (DSH) and the wage index.

LEVEL II - CRITICAL REIMBURSEMENT STRATEGIES

An intensive seminar covering intermediate reimbursement issues and is designed for individuals who have completed Level I or have some exposure to the cost report.

OBJECTIVES

• Understand potential issues and opportunities with Medicare bad debts.
• Consider possible opportunities under various clinic strategies.
• Learn how to reconcile the Medicare cost report settlement and understand the various settlement components.
• Identify opportunities for hospitals to impact the key factors in Prospective Payment Systems (PPS) reimbursement (PPS Track) including Medicare DSH, Indirect Medical Education/Graduate Medical Education (IME/GME), and the wage index.
• Evaluate the unique challenges for Critical Access Hospital (CAH Track) cost reporting.
COMPREHENSIVE TRAINING CURRICULUM

Training is divided into two sections and is designed so participants can either attend both levels the same week or attend only one level based on their specific needs and experience. The training is aimed not only towards individuals responsible for preparing the cost report, but also those involved in gathering support for the cost report or utilizing information from completed reports.

Our Level II training features PPS and CAH Tracks. The PPS Track will include Medicare DSH, wage index, and IME/GME, while the CAH Track will focus on allowable costs, cost allocations, and optimal operational strategies. Participants can register for either track depending on their specific needs, or the schedule allows attending both if preferred. Level II also includes a general session for opportunities applicable for all hospitals including Medicare bad debts, clinic strategies and worksheet S-10.

PREREQUISITES

Level I - None
Level II - Completed Essentials of Cost Report Preparation or have some exposure to the hospital cost report.

DELIVERY METHOD

Level I - Live Group Session
Level II - Live Group Session

PROGRAM CONTENT

An in-depth presentation of the Medicare cost report and the key factors that drive reimbursement.

ADVANCE PREPARATION

Level I - None
Level II - None

MEET THE INSTRUCTORS

TRENT MESSICK // PARTNER, DHG HEALTHCARE
Trent is responsible for the DHG Healthcare reimbursement group. He has approximately 20 years of experience in the healthcare industry working with hospitals, long-term care facilities, home health agencies, rehabilitation agencies and other healthcare entities. He has spent the majority of his career with Dixon Hughes Goodman as part of the DHG Healthcare practice.

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DAVID HALL // PARTNER, DHG HEALTHCARE
David is part of the firm’s hospital reimbursement practice and is the leader of the Hospital Cost Report Training program. David is involved in a variety of internal and external professional education events. Previously David spent almost four years in the audit department of a Big Four accounting firm in Virginia, focusing primarily on hospital and health system clients.

david.hall@dhglp.com

JASON SANDERS // MANAGER, DHG HEALTHCARE
Jason focuses primarily in the regulatory environment assisting clients with Medicare and Medicaid reimbursement services. His healthcare experience includes handling Medicare and Medicaid Cost Reporting, Wage Index Analysis, Occupational Mix Surveys, DSH, Bad Debts, Medical Education and Third Party Accounting.

jason.sanders@dhglp.com

FOR MORE INFORMATION VISIT: DHGLP.COM/HEALTHCARE
Q – I work for a (skilled nursing facility/rural health clinic/other non-hospital provider). Will your training assist me in preparing non-hospital cost report?

A – There are items we cover in our training that would have some relevance such as allowable cost, the step-down allocation process, Medicare overview and history, etc. But realistically there is a significant amount of time devoted to reimbursement issues specific to hospitals that have no relevance to other types of providers.

Q – I have no previous experience with a hospital cost report. Will your training be useful?

A – Absolutely! Although you might not be able to fully grasp everything that is covered, our training covers foundational elements of the cost report that are essential for anyone just starting out.

Q – I have many years’ experience with a hospital cost report. Will your training be useful?

A – Absolutely! Although we will address areas you are already familiar with, our experience is that even the most seasoned cost report professionals end up learning new things as well as benefitting from interacting with the instructors as well as other participants who can offer insight on particular challenges they are facing.

Q – I plan to attend Level I. Should I also attend Level II the same week or save that for another time?

A – Although everyone is different, our experience has been that people who only attend Level I often express regret that they did not also attend Level II the same week.

Q – I work in hospital finance but don’t actually prepare the cost report. Will your training be useful?

A – Yes. Even if you do not prepare the cost report we believe understanding the data used in preparation and the information the cost report can provide is extremely beneficial for hospital finance professionals.

Q – What is the typical background of your attendees?

A – There is no typical background, which we believe is very beneficial for everyone. Normally we have a mix of experience levels, from completely new to many years’ experience. We have attendees from small community hospitals to large multi-state systems, critical access hospitals to academic medical centers, from both urban and rural settings. Our previous attendees have come from 30+ different states. Although we are proud of our training content, we also believe there is significant benefit from the opportunity to interact with the other attendees who can offer their own experience and insight.

ABOUT DHG HEALTHCARE

DHG Healthcare is ranked by Modern Healthcare as the 10th largest privately-held consulting healthcare firm in the nation and serves the industry with approximately 300 dedicated healthcare industry professionals across consulting, assurance and tax. DHG Healthcare’s consulting business includes distinctive capabilities and solutions portfolio sharply focused on the critical business issues facing healthcare organizations in today’s transformative environment. dhgllp.com/healthcare

CONTACT

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2017 COST REPORT TRAINING DATES AND LOCATIONS

LEVEL I AND LEVEL II // JULY 24-27, 2017
DISNEY’S BOARDWALK INN // ORLANDO, FL

LEVEL I AND LEVEL II // SEPTEMBER 11-14, 2017
DISNEY’S YACHT & BEACH CLUB RESORT // ORLANDO, FL

LEVEL II // OCTOBER 16-17, 2017
MARRIOTT LAS COLINAS // DALLAS, TX