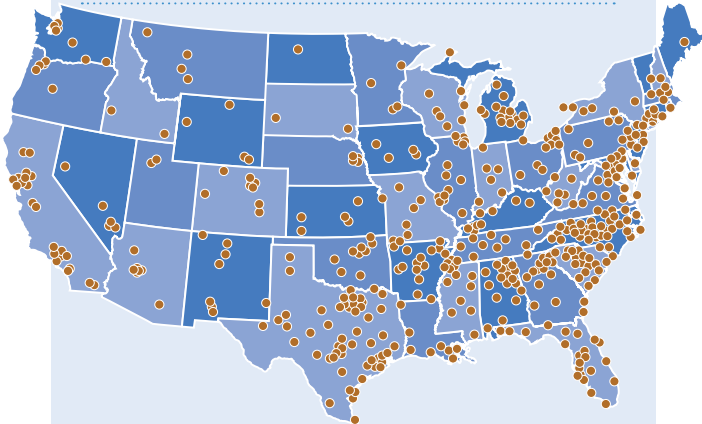




Dealership Facts

- 1,500+** Rooftops Served Nationwide
- 130+** Dealership Clients in 50 States
- 50** Dedicated Dealership Professionals
- 6** Of the Top 10 Dealership Groups DHG Clients

Our Dealership Clients



DHG Facts

- 1,800+** People
- 230+** Partners and Principals
- 50** SEC/Public Audit Clients
- 1** Resourceful Firm

dealership valuations

Dealership valuation needs may range from simple advisory services for a single point, family-owned store to complex consulting for a multi-store mega dealer. Dealerships are unique businesses with unique business models that bring valuation complexities not often found when valuing businesses in other industries. Several factors distinct to valuing dealerships are:

- Trending industry consolidation
- Blue sky multiples
- Facility and factory impacts
- Disparities between “price” and “value”
- Impact of significant private equity and family office interest and investment
- Distinguishing franchise value and goodwill value

The DHG Difference

DHG Dealerships is completely dedicated to the dealership industry, and to maintaining the subject matter knowledge you need to properly value your dealership. We have written and spoken extensively about the topic and are regularly sought out as national experts in dealership valuation matters. We leverage our credentials, experience and resourcefulness to provide our clients an insightful analysis on the value of their dealership or dealership group. Our careful analysis and tailored valuation approach enable dealers nationwide to make informed decisions regarding the future of their business.

We Listen. We Understand. We Collaborate.

We leverage our knowledge of and relationships within the industry to help identify solutions surrounding dealership trends and hot issues, which include:



Mergers & Acquisitions



Risk & Regulatory



Succession Planning



Performance



Facilities & Factory Matters



People & Talent Acquisition