

WHY CHOOSE DHG?

DHG works collaboratively with your financial institution's management team to address the challenges and opportunities to enhance performance throughout all aspects of the commercial loan life cycle.

charting the roadmap to commercial lending growth

Commercial lending has long been an engine of profitable growth and strategic focus for community and regional financial institutions, many of which have forged strong relationships with small and medium-sized businesses in their communities. Continuing success requires dealing with the forces of change: namely, rapidly evolving customer preferences and expectations, new entrants and saturated markets, and the digital banking evolution. Bankers are challenged to manage the business transformation – to integrate often disparate processes, lending talent and technology platforms, while maintaining the culture and characteristics that make customers choose your bank over others. While optimizing growth and yield, quality cannot be minimized—particularly given where we are in the current credit cycle.

SERVICES TO MEET YOUR NEEDS

The DHG Financial Services team helps community and regional banks meet commercial business performance objectives by applying insight throughout all aspects of the credit value chain.



CREDIT RISK FUNCTION

Support the development of contemporary credit risk management practices, organizational capabilities and portfolio risk management processes.



LENDING PROCESS

Optimize end-to-end commercial lending process to reduce cost while improving the customer experience. Better utilization of technology, enhanced management information and improved performance measurement are likely by-products.



LOAN REVIEW

Enhance value added through updated processes and technology platforms, as well as dynamic links to portfolio risk management.

A RESOURCEFUL TEAM



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OUR OFFERINGS

Our team brings decades of experience in credit risk management and financial institutions process improvement. We take special care to understand your business strategy, vision and culture. We work with your senior leadership team to ensure credit risk management and business lending processes that reflect your unique situation, markets and customer base.

