

## COMPREHENSIVE CARE FOR JOINT REPLACEMENT (CCJR) MODEL OVERVIEW AND SOLUTIONS















# ABOUT CCJR

On July 9, 2015, the Centers for Medicare & Medicaid Services announced a proposed rule to test a new payment model, the **Comprehensive Care for Joint Replacement (CCJR)**, for hip and knee replacements. The proposed rule supports the goal CMS has set to realize 30% traditional fee-for-service Medicare payments through alternative payment models by end of 2016 and 50% by end of 2018.

The CCJR Proposed Rule is open to comments through September 8, 2015. The Final Rule is expected in October/November 2015.

## 12 KEY THINGS TO KNOW ABOUT CCJR

-  1. Bundled payment for lower extremity joint replacement (LEJR) procedures
-  2. CCJR is mandatory in 75 selected geographies
-  3. Medicare chose LEJR intentionally
-  4. CCJR only applies to Medicare FFS beneficiaries
-  5. CCJR is a 5-year program for CY 2016-2020
-  6. The bundle includes IP stay and 90-days post-discharge
-  7. Hospitals can share risk with physicians, PAC providers, etc.
-  8. Bundles are retrospective not prospective; revenue cycle is not impacted
-  9. Hospitals can earn bonuses or face repayment penalties in CCJR
-  10. There is common misunderstanding about typical episodes
-  11. CCJR requires acceptable performance on three (3) pre-determined quality measures
-  12. CCJR will indirectly affect post-acute care providers significantly

## 6 KEY POLICY DIFFERENCES BETWEEN CCJR AND BPCI



Transitions to regional target pricing



Provides top-end outlier relief only; different method than Winsorization



Places risk and responsibility exclusively on hospitals



Allows hospitals to share upside and downside risk with collaborator providers



Predicates gainsharing on three (3) quality measures



Lowers the Medicare discount to 1.7% if hospital reports patient outcomes data



## PRE-ANALYTICS

- Episode Metrics
- Hospital Quality Scores
- BPCI/CCJR Market Precedence
- Orthopedic Physician Profile
- PAC Performance



## COMPREHENSIVE RISK ASSESSMENT

- Target Price Risk
- Quality Score Deficit
- Post-Acute Networks
- Physician Alignment
- Gain Sharing



## PLAYBOOK DEVELOPMENT

- Risk Summary
- Critical Success Factors
- Executive Plan
  - » Risk Mitigation
- Best Practices
- Tools & Templates
- Troubleshooting Techniques

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